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# Michael K. Manuelito Sr.

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New Laguna, NM

## Professional Summary

A Senior Level Professional with over 21 years of experience leading and providing direction to cross functional teams for large organizations to streamline workflows and enhance functionality.

In addition to his technical competency, he is well respected by team managers, peers, and team members for his ability to develop and deploy solid solutions that create enterprise business value.

## Professional Experience

*10/23 - Present*

### **TRIBAL READY – DIRECTOR OF PROJECT MANAGEMENT FOR BROADBAND & ENERGY PROGRAMS**

Work with business units within Tribal Ready to ensure process and governance on all client engagements. Also works closely with Tribal leadership, communities, technical teams, and regulatory authorities for project implementation.

- Project Portfolio Management
- Financials, Budgets, & Invoicing
- Statement of Work development
- PMO Development
- Stakeholder briefing
- Contract Negotiations

*06/23 – 08/23*

### **PUBLIC SERVICE COMPANY OF NEW MEXICO (PNM) – NM OPERATIONS PROJECT PORTFOLIO MANAGER**

Responsible for the management of the Transmission & Distribution (T&D) or Technology projects portfolio. Initiates new projects, works with the respective Project Management Office (PMO) & stakeholders to provide project basics (scope, schedule, budget), transitions projects to the execution Project Manager, and updates the annual business plan with project spend profiles in order to secure funding for project execution.

- Portfolio Management
- Managing Project Mangers
- Managing financials and budgets over \$500M
- Stakeholder management and briefing

*01/23 – 12/23*

### **PUEBLO OF LAGUNA – ELECTED OFFICIAL**

Elected Sr. Official for Encinal Village which is one of the 6 villages that make up the Pueblo of Laguna. At the government level, carry additional responsibility of serving as the 2<sup>nd</sup> Fiscale and sitting member of the Pueblo Council.

06/22 – 01/23

***PUEBLO OF ACOMA UTILITY AUTHORITY – EXECUTIVE DIRECTOR***

Oversight administration and management of all utility divisions for the Pueblo of Acoma. Water/Wastewater, Solid Waste, Electric, Public Works, and Auto Shop. Future formation of Broadband and Gas divisions for the Pueblo of Acoma.

- Portfolio Management
- Managing all staff
- Managing all financials, budgets, and invoicing
- Managing State and Federal grant funding requirements
- Business plan development
- Oversight and assistance to staff

09/21 – 06/22

***COGNIZANT – ASSOCIATE DIRECTOR/PMO***

Energy and Utilities consultant serving as day-to-day relationship with client and delivery teams. Developing new methodologies to support efficiency and financial engagements. Providing training and mentoring for team members. Chairs Executive Steering Committee for client engagements. Responds to RFPs and Statement of Work. Develops presentations for leadership and stakeholder updates and information sessions.

- Portfolio Management
- Managing all staff
- Managing all financials, budgets, and invoicing
- Managing project requirements
- Business plan development
- Oversight and assistance to staff

12/20 – 09/21

***PUEBLO OF LAGUNA – DIRECTOR OF PUBLIC WORKS***

Provides oversight, direction, and leadership to Planning, Engineering, Fleet Management, Facilities Management, Roads & Range Programs. Develops and implements strategic plans which include short- and long-term goals and objectives for the Pueblo of Laguna. Cost analysis on IT systems for tribe with recommendations on infrastructure and software. Served as a Commander for the Emergency Operations Center during COVID-19 relief efforts for Laguna.

- Program Management of 6 areas
- Managing all staff across different programs
- Managing all financials, budgets, and invoicing
- Managing State and Federal grant funding requirements
- Program plan development
- Oversight and assistance to staff

03/20 – 11/20

***ARIZONA PUBLIC SERVICE CONSULTANT – SENIOR PROJECT MANAGER***

Develops project scopes and objectives involving all relevant stakeholders and ensures technical feasibility. Coordinates internal resources and 3<sup>rd</sup> party vendors for the flawless execution of projects. Ensures that all projects are delivered on-time, within scope, and within budget. Ensures resources availability and allocation. Develops a detailed project plan to track progress. Uses appropriate verification techniques to manage changes in a project scope. Manages relationships with clients and stakeholders.

- Project Portfolio Management
- Financials, Budgets, & Invoicing
- Statement of Work development
- Managing staff and subcontractors
- PMO Development
- Stakeholder briefing

- Contract Negotiations

06/19 – 01/20

**MICRODESK – EAM/GIS PROGRAM MANAGER**

Worked directly with SVP for company's business development. Responsible for leading and coordinating various small and large enterprise application projects, budgets, and resources. Focus is on Enterprise Asset Management, GIS, and Building Information Modeling. Helped to build GIS practice with partnerships with ESRI and establishing a business model for GIS Services. Development of PMO for EAM Practice and establishing project management structure and process. Establishment of business process of project delivery and structure.

- Project Portfolio Management
- Financials, Budgets, & Invoicing
- Statement of Work development
- PMO Development
- Stakeholder briefing
- Contract Negotiations

04/18 – 05/19

**ENTERGY CONTRACTOR – GIS PROGRAM MANAGER**

Managed portfolio for GIS within IT for Entergy. Negotiated with vendors to procure software, training, and technical services. Led teams internally, subcontractors, and offshore. Consultant responsible for overall GIS for the tracking and reporting of Grid Modernization project activities through coordination with Executive Staff, Project Managers, ESS IT Service Delivery, Financials, Customer Development & Innovation (CD&I), and external vendor teams. Provides technical and business guidance, review and oversight of related work products, and serves as an escalation point to ensure the project managers and external vendor teams deliver application and infrastructure projects on time, on budget, with first time quality, and with adherence to stated business requirements. Established ELA with ESRI for the company's GIS Roadmap. Cost analysis on GIS and IT systems with recommendations on infrastructure and software.

- Program Management
- Managing all staff and subcontractors
- Managing all financials, budgets, and invoicing
- Managing project requirements
- Program plan assessment and development
- Oversight and assistance to staff

01/17 – 03/18

**OSCEOLA CONSULTING – AREA PRACTICE LEAD**

Worked with CEO on daily operational functions. GIS services practice lead managing GIS projects, budgets, and resources for services within Osceola. Interfacing with clients as well as marketing for future projects. Worked with utility client's Enterprise GIS solutions with support and services. Managed GIS projects and services. West coast client handling enterprise solutions with data modeling, data conversion, business requirements, and implementation of GIS web portal application. Business process development with procedures. Subject matter expert for GIS solutions and services. Helped to build GIS practice with partnerships with ESRI and establishing a business model for GIS Services.

- Program Management
- Managing all staff and subcontractors
- Managing all financials, budgets, and invoicing
- Managing project requirements
- Program plan assessment and development
- Oversight and assistance to staff

06/16 – 12/16

**NEW MEXICO GAS COMPANY – IT PROJECT MANAGER**

Function as the overall manager of the project and the plans. Driver of project plan /schedule that guides the activities for the Project Teams. Provide monthly forecasts based on agreed-upon estimates and plan.

Approve updates to project plan in response to team member time submissions. Drive collection of estimates following approval of Requirements, Design, and Development stages. Communicate project status, updates, risks and issues to project stakeholders. Responsible for establishing risk mitigation strategies, problem escalation and resolution, any needed negotiations. Provide oversight to ensure alignment with the SDLC methodology (required deliverables are documented, reviewed, and approved). Maintain the project site. Facilitate and provide evidence of approvals at appropriate stage gates. Driver for Design, Development, Implementation, and Technical Documentation. Serve as a technical resource related to application software acquisition/development, implementation, and hardware.

- Project Portfolio Management
- Financials, Budgets, & Invoicing
- Statement of Work development
- Managing staff and subcontractors
- PMO Development
- Stakeholder briefing
- Contract Negotiations

01/16 – 06/16

***COHESIVE SOLUTIONS, INC. CONTRACTOR – IT PROJECT MANAGER***

- Project Portfolio Management
- Financials, Budgets, & Invoicing
- Statement of Work development
- Managing staff and subcontractors
- PMO Development
- Stakeholder briefing
- Contract Negotiations

02/15 – 08/15

***PUEBLO OF LAGUNA UTILITY AUTHORITY CONTRACTOR – ISP MANAGER***

- Program Management
- Managing all staff across different programs
- Managing all financials, budgets, and invoicing
- Managing State and Federal grant funding requirements
- Program plan development
- Oversight and assistance to staff

07/14 – 06/15

***IBM – SENIOR MANAGING CONSULTANT***

- Project Management
- Financials, Budgets, & Invoicing
- Statement of Work development
- Managing staff and subcontractors
- Stakeholder briefing
- Contract Negotiations

09/13 – 07/14

***DEPARTMENT OF INTERIOR CONTRACTOR – GIS ENTERPRISE ARCHITECT***

02/13 – 08/13

***SIGNUM GROUP CONSULTANT – VICE PRESIDENT OF GIS***

06/12 – 02/13

***USDA FOREST SERVICE CONTRACTOR – SR. SYSTEMS ARCHITECT ENGINEER***

09/09 – 06/12

***PUBLIC SERVICE COMPANY OF NEW MEXICO – SR. SYSTEMS PROGRAMMER***

## **Education**

1999 ITT Technical Institute, Associate of Applied Science, Electrical Engineering  
2001 Boise State University, Bachelor of Science, Electrical Engineering

## **Affiliations**

Project Management Institute – 5561606 Member since 2018

## **Specialties**

Contract Negotiation, Team Leadership and collaboration, Portfolio management, RFP/RFI  
Creation/Submission, Statement of Work Creation, Digital Transformation, GIS, EAM, ADMS, AMI, DER,  
Business Modeling, Telecommunications, Requirements Gathering, Asset/Investment Management,  
Deployment, Release Management, Project Management, Budget Financials, Disaster Recovery  
Planning, Training/Documentation.

Michael Manuelito  
[REDACTED]

September 4, 2024

Dear New Mexico Public Regulation Commission:

My name is Michael Manuelito who was born and raised on the Pueblo of Laguna. I would like to submit my interest for the PRC Commissioner position. I am a seasoned executive within the utility sector helping large and small rural utilities with a passion for working within New Mexico to help with regulations and services to our homeland.

With my 20 years of experience working with utilities as well as public works, allowed me to understand the challenges within those smaller utilities and the lack of resources available. My hope is with my background and experience to bring a better quality of life to New Mexico and to help with development of new ideas which will capitalize the assistance which comes from both state and federal levels. I believe while working in the industry for over 20 years dealing with PRCs for each state I have learned how to navigate the political and business environments within the processes set by those commissions.

Please find my resume attached which details my qualifications for this position. If you have any questions, please do not hesitate to contact me. Thank you for your time and consideration.

Well wishes,

Michael Manuelito  
[REDACTED]