

# DANIEL P. HUNNELL II

P

E

A

Lexington, SC 29072

W

## SUMMARY

I have extensive experience managing complex projects, leading cross-functional teams, and delivering solutions that ensure compliance, efficiency, and customer satisfaction.

I am passionate about applying my skills in financial modeling and budgeting, utility rate making, data analysis, and lean six sigma methodologies to promote the long-term viability of the organization. I enjoy collaborating with internal and external stakeholders, resolving issues, and providing responses and technical solutions that are clear, accurate, and timely. My goal is to continue to grow and excel as a trusted professional and a leader.

## PROFESSIONAL EXPERIENCE

### SOUTH CAROLINA OFFICE OF REGULATORY STAFF

#### Deputy Director of Water Operations, (2023 – Present), Columbia SC

- Performs expert level staff work in the interpretation and application of utility regulation laws, rules, and procedures.
- Performs complex staff and administrative duties.
- Plans, organizes, and evaluates the daily operation of the Water Operations Division.
- Monitors the application of work standards, policies and technical procedures to the work of the Water Operations Division.
- Provides expert technical consultation and policy interpretation.

#### Regulatory Manager, (2022 – 2023)

- Provide direct supervision of Water and Wastewater Department staff in the day-to-day performance of their assigned tasks, while allocating resources and workloads.
- Train staff in regulatory policies and procedures.
- Oversee and manage the Agency's review of utility base rate cases and other rate related and compliance related filings by water and wastewater utilities.
- Ensures that project/department goals are met in a timely, accurate and in compliance with regulatory standards.
- Coordinate and complete facility site inspections and onsite audits of utility business records to ensure compliance with governmental rules and regulations.

#### Senior Regulatory Analyst (2019 – 2022)

- Provide lead support for review and analysis of base rate cases and various rate related filings. Review and analysis included annual revenue requirements, cost of service and cost recovery proposals, utility rate design, utility financial reporting, depreciation studies and forecasting of expenses and revenues.
- Coordinate policy and strategy discussions, research and provide recommendations on water and wastewater policy issues.

## EDUCATION

DEVRY UNIVERSITY, Columbus, OH  
**Bachelor of Business Operations**

Lean Six Sigma Yellow Belt Certification,  
NARUC Rate School  
IPU Advanced Regulatory Studies Program

## KEY SKILLS

Financial Modeling and Budgeting | Utility  
Ratemaking | Rate Case and Application  
Support Regulatory Filings | Microsoft  
Office | Team Building | Issue Resolution |  
Responses Technical Solutions | Data  
Analysis | Team Leadership | Cross-  
Functional Collaboration | Lean Six Sigma  
Methodologies

- 
- Perform prudency review with recommendations to Chief Operating Officer, staff and other relevant agency management.
  - Provide assistance in the monitoring of federal activity to determine impact on state regulations and policies and assist with special studies and reports.
  - Presented written and oral testimony to the South Carolina Public Service Commission.
  - Provide interpretive and timely guidance based on knowledge of regulatory rules and regulations.
  - Participate in researching NARUC regulatory guidance to determine the appropriate accounting treatment.

AMERICAN WATER SERVICE COMPANY, INC.

**Principal Regulatory Financial Analyst (2014 – 2018), Charleston WV**

Own end-to-end preparation and development of pro forma adjustments and prepare analyses to support operational and state business partners across seven states in filing base rate cases, alternative regulatory mechanisms, and other rate related filings ensuring financial support is complete, accurate, and prepared to meet all filing deadlines.

- Lead teams of Analysts charged with the preparation and presentation of rate applications and other regulatory filings that resulted in increases in revenues ranging from \$10 million to \$110 million.
- Crafted written and oral testimony on multiple occasions, testified as a Company witness in several rate case filings seeking recovery of more than \$500 million of O&M expenses, sponsored complex financial adjustments in rate filings, and responded to thousands of interrogatories.
- Obtained cost recovery of over \$2 billion of capital expenditures.
- Provide technical solutions and analysis on national issues, including the Tax cuts and Jobs Act of 2017, revenue decoupling, infrastructure and expense surcharges and declining consumption.
- Mentored up to 15 regulatory analysts in job development.
- Saved \$2.5+ million in annualized depreciation expense through Lean Six Sigma certification project.
- Presented to the Pennsylvania Public Utility Commission, Maryland Public Service Commission, Virginia State Corporation Commission, Kentucky Public Service Commission, West Virginia Public Service Commission, New Jersey Board of Public Utilities, and the New York Department of Public Service

**Financial Analyst II, Rates (2008 – 2014), Hershey, PA**

Compiled, reviewed, and analyzed financial statements and regulatory applications for rate cases and regulatory filings.

- Prepared and submitted written testimony for multiple rate cases before the Pennsylvania Public Utility Commission to recover over \$400 million of labor and labor-related O&M expenses.
- Created financial models for a complex entity or multiple entities, including multiple analysis methods, cost accounts analysis, budgeting, and forecasting.

Pennsylvania American Water Company, Inc.

**Various Roles of Increasing Responsibility (1995 – 2008)**

Daniel P. Hunnell II  
[REDACTED]  
Lexington, SC 29072  
[REDACTED]

July 25, 2024

Sarah E. Valencia  
New Mexico Public Regulation Commission  
142 A West Palace Ave.  
Santa Fe, NM 87501

Dear Ms. Valencia:

I am writing in response to the Commission's open position of Public Regulation Commissioner. I began my career in the utility industry in 1995 when I joined Pennsylvania American Water Company ("PAWC"), a subsidiary of American Water Works Company Inc. During the period of 1995 to 2008, I held various positions of increasing responsibility culminating in the position of Compliance Specialist. In this position, I acted as a point of contact for the Pennsylvania Public Utility Commission's Bureau of Consumer Services ("BCS"). I also prepared and presented written and oral responses to informal complaints filed with the BCS. I assisted in establishing and maintaining company policies and procedures to ensure compliance with 52 PA Code, Chapters 14, 56 and 65. I also participated in negotiating settlement of both informal and formal complaints and testified as the PAWC witness in multiple formal complaint hearings.

In 2008, I was promoted and transferred to the American Water Service Company, Inc. and I was assigned to the rates and regulation function. I held various roles with the Service Company in which my primary function was the end-to-end preparation and development of pro forma adjustments and the overall revenue requirement along with preparation of analyses to support operational and state business partners across seven states to file base rate cases, alternative regulatory mechanisms, and other rate related and regulatory filings which included ensuring the financial support for each filing was complete and accurate.

In 2019, I joined the South Carolina Office of Regulatory Staff, and my current role is Deputy Director. In this role I oversee the daily operations of the Water Operations Division. I provide expert technical consultation and policy interpretation on utility regulation laws, rules, and procedures. I manage complex regulatory projects, lead cross-functional teams, and deliver solutions that ensure

compliance, viability and efficiency of the investor-owned water and wastewater utilities operating in South Carolina.

I am passionate about applying my skills in financial modeling and budgeting, utility ratemaking, rate case and application support, data analysis, and lean six sigma methodologies to promote the long-term viability of the utility industry. I enjoy collaborating with internal and external stakeholders, resolving issues, and providing responses and technical solutions that are clear, accurate, and timely. My goal is to continue to grow and excel as a trusted professional and a leader in the field of utility rates and regulation.

Regarding my political party affiliation. South Carolina is an open primary state. As an open primary state, voters do not register by political party. In the primary elections, the voter may choose which party with which to participate. Therefore, I like all voters in South Carolina have independent status.

I thank you in advance for your time and consideration.

Regards,

Daniel P. Hunnell II